

AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

Special Item No. 132-50 Training Courses

SPECIAL ITEM NUMBER 132-50 - TRAINING COURSES (FPDS Code U012)

*ASM Educational Center
11200 Rockville Pike, Suite 220
Rockville, MD 20852
Phone:(301) 984 7400 FAX: (301) 984 7401
<http://www.asmed.com>*

Contract Number: GS-35F-0596X

Period Covered by Contract: September 20,2011 To September 19,2016

General Services Administration
Federal Acquisition Service

Pricelist current through Modification # 29, dated 9/23/11.

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

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INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Ordering Address:

*ASM Educational Center
11200 Rockville Pike, Suite 220
Rockville, MD 20852*

Payment Address:

*ASM Educational Center
11200 Rockville Pike, Suite 220
Rockville, MD 20852*

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

TELEPHONE NO.: (301) 984 7400 **FAX NO.:** (301) 984 7401

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

- Block 9: G. Order/Modification Under Federal Schedule
- Block 16: Data Universal Numbering System (DUNS) Number: 87-988-5002
- Block 30: Type of Contractor - **B. Other Small Business**
- Block 31: Woman-Owned Small Business - Yes
- Block 37: Contractor's Taxpayer Identification Number (TIN): 52-2079617
- Block 40: Veteran Owned Small Business (VOSB): Not Applicable

- 4a. CAGE Code: 1QNX3
- 4b. Contractor has/has not registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

| SPECIAL ITEM NUMBER | DELIVERY TIME (Days ARO) |
|---------------------|---|
| <u>132-50</u> | <u>Net 30 days</u> <i>As agreed upon between ASM and ordering Activity.</i> |

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

c. i. SIN 132-54 and SIN 132-55, ACCELERATED SERVICE DELIVERY (7 calendar days or less): the time required for COMSATCOM services to be available after order award. Under Accelerated Service Task Orders, service acceptance testing, unless otherwise required by the satellite provider or host nation, shall be deferred until Ordering Activity operations permit.

ii. SIN 132-54 and SIN 132-55, TIME-CRITICAL DELIVERY (4 hours or less): the time required for COMSATCOM services to be available after order award. Under Time-Critical Task Orders, service acceptance testing unless otherwise required by the satellite provider or host nation shall be deferred until Ordering Activity operations permit. Time-Critical Delivery shall be predicated on the availability of COMSATCOM transponded capacity (contracted bandwidth and power, pre-arranged Host Nation Agreements, frequency clearance) or COMSATCOM subscription services (bandwidth, terminals, network resources, etc.).

iii. For SIN 132-54 and SIN 132-55, EXTENDED SERVICE DELIVERY TIMES: the time required under extenuating circumstances for COMSATCOM services to be available after order award. Such extenuating circumstances may include extended time required for host nation agreements or landing rights, or other time intensive service delivery requirements as defined in the individual requirement. Any such extended delivery times will be negotiated between the Ordering Activity and Contractor.

7. **DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.
- a. Prompt Payment: Net 30 days from receipt of invoice or date of acceptance, whichever is later.
 - b. Quantity *None*
 - c. Dollar Volume *None*
 - d. Government Educational Institutions. *Government Educational Institutions are offered the same discounts as all other Government customers.*
 - e. Other *None*

8. **TRADE AGREEMENTS ACT OF 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. **STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

10. **Small Requirements:** The minimum dollar value of orders to be issued is \$100.

11. **MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

The Maximum Order value for the following Special Item Numbers (SINs) is \$\$25,000:

Special Item Number 132-50 - Training Courses

12. **ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. **FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS**

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 **FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):**

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 **FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470

East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

NONE

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes

No

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): <http://www.asmed.com>

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
- (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered: (*see following table*)

(1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training); (*see following table*)

(2) The length of the course; (*see following table*)

(3) Mandatory and desirable prerequisites for student enrollment;

A+ certification - Proof of High School Diploma or a minimum score of 17 out of 50 questions (34%) on the Wonderlic Personnel Test

Network+ Certification - Proof of High School Diploma or a minimum score of 17 out of 50 questions (34%) on the Wonderlic Personnel Test

CCNA Certification Network+ Certification, or documentation of equivalent experience

MCITP Network+ Certification or two years or documented of equivalent experience

CCNP Certification - Proof of CCNA Certification

(*see following table for additional prerequisites*)

(4) The minimum and maximum number of students per class; (*see following table*)

(4) The locations where the course is offered;

ASM Educational Center
11200 Rockville Pike, Suite 220
Rockville, MD 20852

(6) Class schedules; *As agreed upon by the client and ASM*

(7) Price (per student, per class (if applicable)). (*see following table*)

e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

ASM Course and Price List

| Course Title | Description | Length Lecture / Lab hours | Number Of Students Per Class | GSA Pricing |
|---------------------|--|-----------------------------------|-------------------------------------|--------------------|
| A+ | The CompTIA A+ Certification is divided in two parts: Core Hardware and Operational Systems Technologies. Our CompTIA A+ Certification Training Program matches the requisites of both modules. View the Course Outline of our CompTIA A+ Certification Training. | 24/24 | 10 ~ 12 | \$2,268.18 |
| Net+ | Through the CompTIA Network+ Certification Training Program the student will be prepared for the certification exam and will learn about the features and functions of networking components, Also will possess the knowledge and skills needed to install, configure and troubleshoot basic networking hardware, protocols and services. Please, take a look in the CompTIA Network+ Certification Training Program Course Outline. | 16/16 | 10 ~ 12 | \$1,248.21 |
| Sec+ | The CompTIA Security+ Certification Training Program is intended to Information Technology technical support professionals who want to acquire working knowledge in security. This Security+ Certification Training Program will equip the students with general security concepts and skills to succeed in the areas of communication security, infrastructure security, basics of cryptography, and operational and organizational security. Please, take a look in the CompTIA Security+ Certification Training Program Course Outline. | 16/16 | 10 ~ 12 | \$1,605.25 |
| MCDST | The Microsoft MCDST Boot Camp Training Program is compound by 2 modules. It's a 5-day instructor led boot camp course providing individuals with the knowledge and skills necessary to troubleshoot basic problems end users will face while running Microsoft Windows XP Professional in an Active Directory network environment, or Windows XP Home edition in a workgroup environment, related to configuring and maintaining applications such as Microsoft Office, Outlook Express, Internet Explorer and other applications. | 20/20 | 10 ~ 12 | \$2,220.83 |

| Course Title | Description | Length Lecture / Lab hours | Number Of Students Per Class | GSA Pricing |
|--------------|--|-------------------------------------|--|----------------|
| MCITP_SA | This Microsoft MCITP Server Administrator 2008 Certification Boot Camp Training program will teach students how to manage Windows 2008 Server to address organization's unique business problems. The Microsoft MCITP Server Administrator 2008 Certification Boot Camp Training program is more than MCITP certification training: it also prepares the student to do a better job while installing, maintaining and troubleshooting Windows Server 2008. | 24/24 | 10 ~ 12 | \$3,404.64 |
| MCITP_EAF | This Microsoft MCITP Enterprise Administrator 2008 Certification Training Program will teach students how to deploy, configure, maintain and troubleshoot Windows Vista and Windows Server 2008 in an enterprise environment matching management best practices, also considering organization's unique business needs. The Microsoft MCITP Enterprise Administrator 2008 Certification Training Program is more than MCITP certification training: it also prepares the student to do a better job while planning for the best integration and support for Windows Vista and Windows Server 2008. | 48/48 | 10 ~ 12 | \$5,677.56 |
| MCTS VISTA | This certification training program focuses on Microsoft Windows Vista, preparing for the exam 70-620, where a varied number of questions will challenge both a candidates understanding of Windows Vista and its differences between Windows XP. Candidates will be expected to understand many of the new features and important aspects of the new Vista features, such as optimization, the Aero desktop, and mobile computing. | 11.25/1 1.25 | 10 ~ 12 | \$1,889.36 |
| MCTS WIN7 | This certification training program focuses on Microsoft Windows Windows 7 , preparing for the exam 70-680, where a varied number of questions will challenge both a candidates understanding of Windows Windows 7 and its differences between Windows XP. Candidates will be expected to understand many of the new features and important aspects of the new Windows 7 features, such as optimization, the Aero desktop, and mobile computing. | 11.25/1 1.25 | 10 ~ 12 | \$1,889.36 |

| Course Title | Description | Length Lecture / Lab hours | Number Of Students Per Class | GSA Pricing |
|--------------|---|----------------------------|------------------------------|-------------|
| CISSP | This course is intended for Information Technology professionals who want to specialize in security and it combines a thorough CBK review which will prepare students for the rigorous CISSP exam. This course will also enables security professionals on all levels to keep their skills up-to-date. If you are a security pro who want to gain a greater understanding of how all the pieces in the security puzzle fit together, this course is for you. | 20/20 | 10 ~ 12 | \$2,977.53 |
| CEH | This class will immerse the student into an interactive environment where they will be shown how to scan, test, hack and secure their own systems. The lab intensive environment gives each student in-depth knowledge and practical experience with the current essential security systems. Students will begin by understanding how perimeter defenses work and then be lead into scanning and attacking their own networks, no real network is harmed. Students then learn how intruders escalate privileges and what steps can be taken to secure a system. Students will also learn about Intrusion Detection, Policy Creation, Social Engineering, DDoS Attacks, Buffer Overflows and Virus Creation. When a student leaves this intensive 5 day class they will have hands on understanding and experience in Ethical Hacking. | 20/20 | 10 ~ 12 | \$2,931.12 |
| ITILv3F | Foundation is the newest entry level Certification Course for IT Service Management Best Practices. This is a summary course covering the latest overall refresh of Core ITIL best practices presented from a Lifecycle perspective. This course introduces the principles and core elements of ITIL Service Management (ITSM) based on ITIL v3. | 10.5/10.5 | 10 ~ 12 | \$1,794.66 |

| Course Title | Description | Length Lecture / Lab hours | Number Of Students Per Class | GSA Pricing |
|--------------|---|----------------------------|------------------------------|-------------|
| ITILv3CSI | The course builds on the general principles covered as part of the ITIL Foundation course. It covers the lifecycle aspects of Continual Service Improvement (CSI) and covers the management and control of the activities and techniques within the CSI stage. Additionally the course looks at the concept of CSI as a practice and at the interfaces between CSI and the other stages of the ITIL Service Lifecycle. | 11.25/1.25 | 10 ~ 12 | \$2,078.77 |
| CCENT | The Cisco® CCENT® Certification Authorized Training focuses on providing the skills and knowledge necessary to implement and support a small switched and routed network. For the purpose of this course, a small network is defined as 1-20 hosts connected to a single switch with the switch running a single VLAN. The switch is also connected to a router that is providing a routed link (RIP & default) to a simulated Internet and corporate office. Upon completion of this training course, you will be able to select, connect, configure, and troubleshoot the various Cisco networking devices. | 20/20 | 10 ~ 12 | \$2,647.00 |
| CCNA | The Cisco® CCNA® Certification Authorized Training focuses on using Cisco Catalyst switches and Cisco routers connected in local-area networks (LANs) and wide-area networks (WANs) typically found at small to medium network sites. Upon completion of this training course, you will be able to select, connect, configure, and troubleshoot the various Cisco networking devices. | 20/20 | 10 ~ 12 | \$2,931.12 |

| Course Title | Description | Length Lecture / Lab hours | Number Of Students Per Class | GSA Pricing |
|--------------|--|----------------------------|------------------------------|-------------|
| CCNP | <p>The Cisco® CCNP® Certification Authorized Training, since January 2010 is composed of 3 modules. Below is a short description of each module:</p> <p>ROUTE - It's the new course that replaces BSCI. Students will learn how to use advanced routing to provide scalability for Cisco routers that are connected to LANs and WANs.</p> <p>SWITCH - It's the new course that replaces BCMSN. Students will learn to plan, configure, and verify the implementation of complex enterprise switching solutions for campus environments using the Cisco Enterprise Campus Architecture.</p> <p>TSHOOT - It's a new course that replaces ISCW and ONT. Students will gain the skills needed to maintain networks and to diagnose and resolve problems quickly and effectively. Students will learn troubleshoot techniques, and how to maintain particular technologies, including procedural and organizational aspects of the troubleshooting and maintenance process.</p> | 48/48 | 10 ~ 12 | \$5,677.56 |
| ROUTE | <p>In this course administrators of medium-to-large network sites will learn to use advanced routing to provide scalability for Cisco routers that are connected to LANs and WANs. Networking professionals will learn to dramatically increase the number of routers and sites using these techniques instead of redesigning the network when additional sites or wiring configurations are added. Hands-on labs ensure you thoroughly understand how to implement advanced routing within your network.</p> | 20/20 | 10 ~ 12 | \$2,836.41 |
| SWITCH | <p>In this course students will learn to plan, configure, and verify the implementation of complex enterprise switching solutions for campus environments using the Cisco Enterprise Campus Architecture. This course is a component of the Cisco CCNP Routing and Switching curriculum, a professional-level certification, and it is designed to give you a firm understanding of how to manage switches in an enterprise campus environment.</p> | 20/20 | 10 ~ 12 | \$2,836.41 |

| Course Title | Description | Length Lecture / Lab hours | Number Of Students Per Class | GSA Pricing |
|--------------|---|----------------------------|------------------------------|-------------|
| TSHOOT | <p>In this course, networking professionals who work in complex network environments will gain the skills needed to maintain their networks and to diagnose and resolve network problems quickly and effectively. Students will learn to troubleshoot and maintain particular technologies, as well procedural and organizational aspects of the troubleshooting and maintenance process. A large part of the course consists of practicing these skills and reinforcing the concepts by putting them to use in a controlled environment. At the end of the course, students will have increased their skill level and developed a set of best practices based and personal and collective experiences. This course is a component of the CCNP curriculum and assists the network professional in preparing for Cisco CCNP certification.</p> | 20/20 | 10 ~ 12 | \$2,836.41 |
| CCIE_RSL | <p>Students will learn how to use an expert-level problem-solving process that includes options analysis to support complex network technologies and topologies. This course is part of a blended learning curriculum that supports expert-level preparation in routing and switching.</p> <p>Objectives: Upon completing this course, learners will be able to meet these objectives:</p> <ul style="list-style-type: none"> Describe the Cisco 360 Learning Program for CCIE R&S and explain how it addresses expert-level networking issues Discuss your baseline status for Cisco CCIE® lab readiness Resolve expert-level core task analysis and configuration issues Resolve expert-level BGP issues Resolve expert-level multicast task analysis and configuration issues Resolve expert-level IP connectivity issues regardless of whether they involve IPv4 or IPv6 Resolve expert-level router MQC QoS task analysis and configuration issues Resolve expert-level multi-topic core and advanced task analysis and configuration issues | 20/20 | 10 ~ 12 | \$3,073.18 |

| Course Title | Description | Length Lecture / Lab hours | Number Of Students Per Class | GSA Pricing |
|--------------|--|----------------------------|------------------------------|-------------|
| IP6FD | <p>This course provides baseline through advanced technical information and training on the next-generation Internet protocol, IPv6. The goal of this course is to prepare the learner for transitioning to IPv6 based networks. IP6FD encompasses design considerations, security considerations, configuration principles, configuring IOS devices for IPv6 and IPv6 transition mechanisms. Throughout the course students will be presented justification for the principles, concepts and practices contained in each lesson.</p> <p>This course will help network engineers understand, configure, and support Cisco devices running IOS software and covers the IPv6 routing protocols such as RIPng, OSPF, BGP, and IS-IS; IPv6 transition mechanisms including tunnels, ISATAP, NAT-PT, and 6to4; and other features. The design and deployment components present in depth coverage of IPv6 design and deployment for DNS, DHCP, integrating IPv6 in an IPv4 network, Multicast, and much more.</p> | 20/20 | 10 ~ 12 | \$2,836.41 |
| PMP | <p>If you are taking this course, you probably have some professional exposure to the duties of a project manager, or you may be considering embarking on a career in professional project management. Your ability as a project manager to demonstrate best practices in project management—both on the job and through professional certification—is becoming the standard to compete in today's fast-paced and highly technical workplace. In this course, you will apply the generally recognized practices of project management acknowledged by the Project Management Institute (PMI®) to successfully manage projects.</p> | 20/20 | 10 ~ 12 | \$3,309.94 |

Rates in accordance with current JTR per diem

9. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

ASM Educational Center provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact *Ahmad Moghaddam*, (301) 984 7400 /ahmadm@asmed.com and Fax (301) 984 7401.

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

| MODEL NUMBER/PART NUMBER | *SPECIAL BPA DISCOUNT/PRICE |
|--------------------------|-----------------------------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

(2) Delivery:

| DESTINATION | DELIVERY SCHEDULES / DATES |
|-------------|----------------------------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

| OFFICE | POINT OF CONTACT |
|--------|------------------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.

Customers make a best value selection.